

OWNER(S) NAME(S): _____ **DATE:** _____

PROPERTY ADDRESS: _____

This form is designed to be filled out with Acrobat Reader:

Form 1 – 房主问卷表/SELLER'S Questionnaire

搬家原因/Why Are You Selling?	
搬去哪里/Where Are You Moving?	
已住多久/How Long Have You Lived Here?	
什么时候可以搬家/ When Would You Prefer To Move?	
房屋你最喜欢的亮点/What Did You Enjoy Most About Your Home?	
房屋有大升级和改动吗/Major Improvement Made?	
周围环境最吸引你的对方/What Aspect Of The Area Do You Find Attractive	
搬家前是否需要购买新房/Do You Have To Purchase A Purchase Agreement On Another Home?	
房契上有谁的名字/Who Else Be Involved In Your Decision?	
可接收的购买方式/Land Contract, An Assumption, FHA Or VA?	
还有多少房贷/How Much Equity Do We Have In This House?	
上市心里价位/Listing Price Range?	
有和其他经纪人有沟通过吗/Have Talked With Other Realtors?	
对经纪人的工作要求和期望/What Is Most Important To You When Working With A Broker?	
可以让我们的销售团队从开始一起介入吗/May I Have Our Listing Team Involved To Start With?	
其他信息/Additional Information:	

房主信息表/Owner Info	
姓名/Name (Main Contact)	中文名/Chinese Name
微信/WeChat	电邮/Email
电话号码/Phone Number	其他联系方式/Other Contact info
婚姻状态/Marital Status	国籍/Citizenship
主要联系方式: <input type="checkbox"/> WeChat <input type="checkbox"/> Phone <input type="checkbox"/> E-mail <input type="checkbox"/> Other _____	证件复印件/Photo ID
当前住址/Current Address	
今后地址/New Address	
配偶姓名/Spouse's Name	中文名/Chinese Name
配偶微信 WeChat	配偶电邮/Spouse's Email
配偶电话/Spouse's phone	证件复印件/Photo ID
其他家庭成员信息/Parents/Children Name and Ages	宠物信息/Pets Name, Type and Ages
怎么知道我们/How did you find us	推荐人/Referral

DISCLAIMER: This form is created by 1st Michigan Realty. 1st Michigan Realty is not responsible for use or misuse of the form, for misrepresentation, or for warranties made in connection with the form.